# Opportunities Guide and Prospectus San Diego, California • July 28-August 2, 2012

Advertise

Exhibit

Recruit

Sponsor

Every financial contribution you make counts toward your JSM sponsorship status. When you reach Platinum, Gold, or Silver status, you will receive additional recognition through our publications and onsite signage.

Online registration opens May 1, 2012. See www.amstat.org/meetings/jsm/2012.

# JSM Overview

On behalf of the sponsoring societies, the American Statistical Association invites you to San Diego for the 2012 Joint Statistical Meetings. Please join us as a Sponsor, Exhibitor, Employer, or Advertiser during this—the largest—annual gathering of statisticians in North America.

JSM brings together more than 5,000 statisticians, including members of the:

American Statistical Association

International Biometric Society (ENAR and WNAR)

**Institute of Mathematical Statistics** 

Statistical Society of Canada

International Indian Statistical Association

International Chinese Statistical Association

When we welcome more than 5,000 attendees from across the globe to San Diego, California, will you be there? This is your best opportunity to access statisticians from academia, industry, and the government.



### Advertisers & Exhibitors

Claudine Donovan Advertising and Exhibits Manager American Statistical Association 732 North Washington Street Alexandria, VA 22314 claudine@amstat.org

### Sponsorship & Career Placement Employers

**Amy Farris** 

Director, Marketing and Membership Development

American Statistical Association 732 North Washington Street Alexandria, VA 22314 amy@amstat.org

or

Alessandra Boniface Marketing Coordinator alessandra@amstat.org



# As a JSM advertiser, you will ...

Reach the entire statistical community

Have your ad viewed throughout the meetings

Send your ad back to participants, offices, and libraries

# Advertise at JSM

The Program Book is the most-used resource for all JSM registrants. Included in every conference bag, it contains the dates, times, and locations for sessions, socials, and committee meetings, plus floor plans and exhibitor information.

### The Attendee Mailing

List comes directly from the JSM registration database and is available prior to the meeting. Typically including more than 3,000 opted-in names, it is a great way to let attendees know ahead of time about your products or to extend special invitations to an elite group of buyers and decisionmakers.

An In-Bog Flyer allows you to place a one-page advertisement in the conference bag of every attendee.

### Rates and Instructions

To reserve your ad space, return the Application Order Form before April 2, 2012. Sorry, telephone orders are not possible. Artwork is due May 1, 2012.

All covers must use process color. Artwork should be a minimum of 300 dpi and at least 150 lpi. We accept artwork in TIFF, EPS, and PDF formats. All fonts must be embedded, and line art should be at least 1,200 dpi. All artwork must be accompanied by a hard copy of the advertisement.

### Program Book

Cover (4-color) \$2,250

Full-page (B&W) \$1,350 (7" x 10")

Half-page (B&W) \$875 (7" x 4 7/8")

Tab \$1,600 (4-color)

Agency discounts will be honored.

### Attendance at Recent JSMs

2011	Miami, Florida	5,300
2010	Vancouver, British Columbia	5,800
2009	Washington, DC	6,800
2008	Denver, Colorado	5,600
2007	Salt Lake City, Utah	5,200
2006	Seattle, Washington	6,000



JSM exhibitors provide attendees the opportunity to observe and learn about state-of-the-art products and services related to the statistics industry. Join us to reach a powerful audience of qualified buyers.

As a courtesy to conference registrants and other exhibitors, exhibit booths must be staffed by at least one person at all times during exhibition hours.

# Each exhibit booth includes:

A 10'x 10' booth with an 8' back wall and 3' side walls

ID sign

Three exhibitor badges

Exhibitor synopsis listed in the JSM Program Book

Daily cleaning of aisles and common areas (does not include cleaning and trash removal inside individual booths)



### Exhibit at JSM to ...

Generate leads

Meet buyers face-to-face

Showcase your products and services

Stay ahead of the competition

Keep up with industry trends

Reinforce long-term business relationships

### Cancellation Policy

Cancellations will be refunded prior to May 11, 2012, less 50% per booth. No refunds will be given after May 11, 2012. Cancellations must be submitted in writing to Exhibits Manager, Joint Statistical Meetings, 732 North Washington Street, Alexandria, VA 22314 or to claudine@amstat.org.

### **Hotel Reservations**

Information about JSM hotel reservations will be available at *www.amstat.org/meetings/jsm/2012* in May.

### Exhibitor Badges

Three exhibitor badges are provided per booth. Additional badges are available for \$50 each.

### Book Display

If you would like to participate in the publisher's book display, contact ASA Exhibits Manager Claudine Donovan at *claudine@amstat.org*.

### fees

1st End Booth	\$1,960
2nd End Booth	\$1,855
Additional End Booths	\$1,755
1st in Line Booth	\$1,905
2nd in Line Booth	\$1,800
Additional in Line Booths	\$1,700

A deposit of \$1,000 per booth will reserve your space. The balance must be paid by March 16, 2012.

### JSM Exhibitor Schedule

Exhibitor Move-In Saturday, July 28, 12 p.m. – 5 p.m. Sunday, July 29, 8 a.m. – 12 p.m.

Show Management Walk-Through Sunday, July 29, 12 p.m. – 12:30 p.m.

Exhibitor Tear-Down Wednesday, August 1, 2:31 p.m. – 8 p.m.

### **Show Hours**

Sunday, July 29—1 p.m. – 6 p.m.

Monday, July 30, and Tuesday, July 31— 9 a.m. — 5:30 ρ.m.

Wednesday, August 1—9 a.m. – 2:30 p.m.



# Key Contacts

### Exhibit Management

Claudine Donovan **Exhibits Manager** 

Joint Statistical Meetings 732 North Washington Street Alexandria, VA 22314 Phone: (703) 302-1847 Fax: (703) 684-2036 claudine@amstat.org

### Official Decorator

Hargrove, Inc.

One Hargrove Drive Lanham, MD 20706 Phone: (888) 790-9792, toll-free Phone: (301) 306-4627 Fax: (301) 731-5438 customerservice@hargroveinc.com www.hargroveinc.com

### Past JSM Exhibitors

Join the many organizations using the Joint Statistical Meetings to reach a targeted statistics audience.

Advise Analytics Inc. American Assoc for Statistics the Advancement of Science AAAS

Aptiv Solutions/ **ADDPLAN** 

ASA-SIAM

Berkeley Electronic

Biostat Inc.

BioStat Solutions,

Inc.F

Brooks/Cole Cengage Learning

Bureau of Economic Analysis (BEA)

Bureau of Labor Statistics

Cambridge University Press

Centers for Disease Control and Prevention

CRC Press-Taylor & Francis Group LLC

Cytel Inc.

Deltakedu, Inc.

Discover Financial Services'

EDETEK Inc.

Elsevier

Fred Hutchinson Cancer Research

Center

Frontline Systems,

Green Key Resources

Hawkes Learning Systems

Institute for Advanced Analytics Institute of Mathematical

IRS-Statistics of Information

JMP, a Division of SAS Institute

JSM 2012 - San Diego Kforce Clinical

Research Lawrence Livermore

National Lab

MacKichan Software MedFocus LLC

Minitab Inc.

National Center for **Health Statistics** 

National Death Index

National Science Foundation

National Security Agency

NCHS Research Data

Center **NCSS** 

NIH/NCI

On Assignment Clinical Research

Oxford University

Press

Pearson

Penn State University - World Campus

Publishers' Book

Display

Revolution Analytics

Rstudio, Inc.

RTI International

**SAGE** 

Salford Systems SAS Education

SAS Institute R & D SAS Institute/Global Academic Program

SIAM

Smith Hanley

Springer

StataCorp LP

STAT-HAWKERS

Statistical Society of

Canada

Statistical Solutions

statistics.com

StatPoint

Technologies, Inc.

StatSoft, Inc.

SYSTAT Software,

Inc.

Tech Observer

Tessella

Texas A&M University

TIBCO Software Inc.

Timberlake Consultants

Tutor.com

U.S. Census Bureau

U.S. DOT/ RITA/Bureau of Transportation Statistics

**USDA** National **Agricultural Statistics** 

Service

USED/Institute of **Education Sciences** 

W.H. Freeman & Company WebAssign

Wiley Wolfram



### JSM Technology Theater

Take exhibiting to the next level. As an exhibitor, you can participate in the JSM Technology Theater and showcase your products in a dedicated environment to a dedicated audience. Reach customers who are genuinely interested in your computing packages as you enjoy face-to-face time with them.

# Details of the Technology Theater

### **location**

The Technology Theater, with theater-style seating for up to 50 attendees, will be set up with access to the exhibit hall.

### Hours

Monday 10 a.m. – 5 p.m.

Tuesday 10 a.m.– 5 p.m.

Wednesday 10 a.m. – 2 p.m.

### Time Slots

Time slots in the Technology Theater can be purchased in 45-minute increments, for a full day, or for all three days.

### Cost

45-minute time slot: \$520

Full-day: \$3,000 Three-day: \$7,000

# What the ASA Provides

- Workshop room and schedule
- Signage in the exhibit hall
- Screen and LCD projector
- Theater-style set-up for 50 attendees
- Listing of the presentation in the JSM Program Book\* and on the JSM website

\*Reservations must be received by May 1, 2012, to be included in the JSM Program Book.

### What You Provide

- Additional A/V arrangements (e.g., laptop) and associated costs
- Promotion of the presentation
- Adherence to the Technology Theater schedule and clearing the room after the presentation

Contact *rick@amstat.org* for more information.

### Affiliate Meetings and Receptions

Requests for meeting and reception space are accepted from January 1 to April 1, 2012. Please contact *meetings@amstat.org* for more information.



# Recruit at JSM

Join us this year in the JSM Career Placement Service, a full-service recruiting facility for employers and job seekers. Attracting more than 300 qualified applicants, the Career Placement Service is the most efficient way to screen candidates. Even if you are simply looking to forge relationships with up-and-coming statisticians, the Career Placement Service is the place for you.

The Career Placement Service is fully online and useable from both within the service and anywhere you have Internet access.

### **Employer Options**

### **Executive Suite Registration**

A private, fully furnished booth for your exclusive use. Your Executive Suite will give you the freedom to schedule interviews with potential employees whenever you like, without the need to reserve space on an hourly basis.

Listing of up to 10 distinct job postings in the online postings, available to all registered applicants.

Unlimited onsite access to the placement service for your representatives and interviewers.

Beginning June 1 and continuing through September 30, access to qualified candidates based on specific criteria. You may print résumés and pursue contacts before JSM starts.

An onsite computer and printer in your suite. Eliminate waiting in line at the message center. Research new applicants through the searchable database as they register.

Special recognition online and onsite. Executive Suites are designated in the online listing of employers and noticed by candidates. Also, all Executive Suite employers earn credit toward the JSM sponsorship program.

### General Employer Registration

Listing of up to five distinct job postings in the online postings, available to all registered applicants.

Online access to a searchable database of applicants. This online, interactive database includes all applicant data in real time. The database also includes an online search capability that allows employers to enter criteria that narrow the applicant pool to their opening. Available June 1 through September 30.

Onsite access, including access to printed books of applicant data and résumés for up to three representatives.

Daily onsite access to interview space, which may be reserved for up to four hours per day.

### Placement Fees

	ASA Corporate Member	Non- Member
Executive Suite Registration	\$2,750	\$3,000
Employer Registration	\$1,100-1,350*	\$1,250-1,500*

\*Placement fees include registration for Career Placement only; they do not include general meeting registration. The fees vary depending on your date of registration. The ASA Corporate Member rate is extended to organizational members only; individual membership does not qualify for this discount.

### Career Placement Service Hours

Saturday, July 28 9 a.m. – 5 p.m.

Pre-registered attendee badge pick-up and onsite registration

Sunday, July 29 1 p.m. – 6 p.m. Full placement service open

Monday, July 30 8 a.m. – 5:30 ρ.m.

Tuesday, July 31 8 a.m. – 5:30 p.m.

Wednesday, August 1 8 a.m. – 2:30 p.m.

# Be a JSM Sponsor

Do you want to set your company apart as a strong advocate for the statistics profession? The JSM sponsorship program has been specifically designed to help you support professional statisticians while enhancing your corporate image.

### Platinum

\$25,000 combined investment

Listing in the July and August issues of *Amstat News*, reaching more than 18,000 members of the American Statistical Association

Exhibit booth signage indicating your sponsor status

Onsite JSM signage featuring all sponsoring companies

Acknowledgement on the JSM website, including a link to your company website

A \$2,000 investment credit toward Platinum status for the subsequent JSM

Preferential booth space in the exhibit hall\*

### Gold

\$10,000 combined investment

Listing in the July and August issues of *Amstat News*, reaching more than 18,000 members of the American Statistical Association

Exhibit booth signage indicating your status

Onsite JSM signage featuring all sponsoring companies

Acknowledgement on the ISM website

Preferential booth space in the exhibit hall\*

### Silver

\$5,000 combined investment

Listing in the July and August issues of *Amstat News*, reaching more than 18,000 members of the American Statistical Association

Exhibit booth signage indicating your status

Onsite JSM signage featuring all sponsoring companies

Acknowledgement on the ISM website

\*If committed prior to booth assignments deadline



Become a JSM sponsor and show approximately 5,000 attendees

your support for

the statistics

community!

Sponsorship Guidelines

Sponsorship items are awarded on a first-come, first-served basis, with the previous year's sponsor given first right of refusal. To sponsor an item, please visit <a href="https://www.amstat.org/jsmopportunities">www.amstat.org/jsmopportunities</a> for a listing of available sponsorship items. Payment in full is required.

A tentative list of available 2012 JSM sponsorship opportunities is below. All 2011 JSM sponsors are given first right of refusal for 2012, therefore the availability of certain items will not be finalized until October 31.

### Conference Bag

Take advantage of one of the most prominent sponsor hip options avail STATA conference bag given to every registrant. Highly visible and seen by thousands throughout the conference and after.

**Exclusive Sponsorship:** \$30,000

Cosponsorship: \$16,000

Limit: 2

### Conference Program USB Drive

The conference program will be provided to more than 5,000 attendees on a USB drive customized with your logo. Your company's logo will be placed prominently on this highly visible and oftenused resource.

Exclusive Sponsorship: PRICING PROVIDED UPON REQUEST

### Cyber Center

With your contribution, attendees will be able to access the Internet at the onsite Cyber Center. Sponsors will be recognized on the screen of every computer in the center and with onsite signage. Exclusive sponsorship also includes mouse pads with your corporate logo at every station.

**Exclusive Sponsorship:** \$10,000

Cosponsorship: \$5,000

Limit: 3

### Attendee Wifi

Sponsor WiFi for all attendees. With your help, JSM attendees will be ablaccess will

Exclusive Sponsorship: \$10,000

### Opening Mixer

Sponsor the JSM Opening
Mixer! Make an early impression on attendees who re
together (Compared together Compared togethe

**Exclusive Sponsorship:** \$10,000

# Longtime Member Reception

Sponsor the annual reception to honor ASA members who have shown dedication to the association for 35 years or more. We expect more than 150 of our most faithful and distinguished members to attend this event. Show your company's support of the ASA, and these members in particular, by placing your name and logo on signage to be seen by reception attendees.

**Exclusive Sponsorship:** \$5,000

Cosponsorship: \$2,500

Limit: 2

### Student Mixer

This is an opportunity for your company to show its support for statistics scholars. The Student Mixer provides an opportunity for student polymer contemporary attended by more than 300 students.

**Exclusive Sponsorship:** \$7,500

### Attendee Coffee Breaks

Give attendees a perk with a fresh cup of coffee. Sponsors' corporate logos will be placed on coffee cups.

Exclusive Sponsorship: \$15,000

Monday Morning Coffee Break: \$7,500

Poster Session Coffee

**Break:** \$7,500 **Limit:** 2

For more information or to sponsor one of these opportunities, email **sponsor@amstat.org** or return the Sponsors Order form.



### **Packages**

Become a JSM sponsor simply by picking one of the packages below, specifically designed to combine your desire to support professional statisticians while enhancing your corporate image. If you wish to select a package option, please act fast, as many options will be spoken for quickly.

### **Platinum**

Exclusive Sponsor of the Cyber Center (\$10,000)

Exclusive Sponsor of the Dance Party and Lounge (\$10,000)

Executive Suite in the JSM Career Placement Service (\$3,000)

Conference Bag Insert (\$2,000)

### Gold

Exclusive Sponsor of the Continuing Education Program (\$7,500)

Restaurant and City Map (\$3,000)

Or

Exclusive Sponsor of the Student Mixer (\$10,000)

### Silver

Cosponsor of the Dance Party and Lounge (\$5,000)

Or

Executive Suite in the JSM Career Placement Service (\$3,000)

Conference Bag Insert (\$2,000)

# Dance Party and Lounge

Sponsor this high-profile and well-attended after party for the JSM Presidential Address and Awards Ceremony. Held each year on Tuesday night, more than 500 conference attendees come to dance and mingle. There are snacks, a cash bar, and a live DJ.

**Exclusive Sponsorship:** \$10,000

Cosponsorship: \$5,000

Limit: 2

### ASA Continuing Education Program

The ASA CE Program offers 30 courses over four days, attracting more than 1,000 statisticians. Choose to sponsor the entire duration or a single day of sessions. Sponsors are acknowledged with CE announcements, signage at JSM, and ad space in the course binder distributed to participants.

**Exclusive Sponsorship:** 

\$10,000

**Saturday:** 3,000 **Sunday:** \$3,000 **Monday:** \$3,000 **Tuesday:** \$3,000

Limit: 4

# Tech Session Room Slide

Display your ad in the slideshow that is played in all session rooms.

Cosponsorship: \$2,000/day

Limit: 5/day

### Name Badge Lanyards

Your company's logo will be prominently by yed on the lay minimals endees to hand tickets.

**Exclusive Sponsorship:** \$10,000

### Attendee Popcorn Break

Provide a fresh bag of warm popcorn to hungry attendees as they browse the exhibit hall floor.

**Exclusive Sponsorship:** 

\$9,000

**Monday:** \$3,000 **Tuesday:** \$3,000 **Wednesday:** \$3,000

Limit: 3

### Conference Pen

Have a pen with your logo on it in every attendee bag. Distributed to more than 5,000 participants onsite at JSM.

**Exclusive Sponsorship:** 

\$5,000

# Restaurant and City Map

Attendees will want to explore many of our host city's attractions and purants during the Restaurant and City Map that will be placed in the conference bag of every attendee and be seen as well.

Cosponsorship: \$3,000 Limit: 3 (2 remain)

### Conference Bag Inserts

Take advantage of this highly visible marketing option. Provide us with 5,000 of your company's flyers or brochures and we will include them as inserts in the conference bag for each registrant.

Cosponsorship: \$2,000 Limit: 12 (8 remain)





# Advertisers & Exhibitors Application Order Form

Advertising					
] Program Book Cove	Program Book Cover* \$2,250 (4-color)		$\square$ Program Book Full Page \$1,350 (7" x 10")		
	Program Book Half Page \$875 (7" x 4 7/8") Selected by a drawing on April 2, 2012		☐ Program Book Tab \$1,600 (4-color)		
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# Sponsors Order Form

Enhance your company's visibility at this year's Joint Statistical Meetings. Select from the options listed below to expand your marketing portfolio at JSM 2012. See the JSM sponsorship web page for up-to-date options, www.amstat.org/jsmopportunities.

	Exclusive	Cosponsorship			
Conference Pen	\$5,000	N/A			
Conference Bag	\$30,000	\$16,000 Limit two sponsors	SPONSORED BY <b>SAS &amp; STATA</b>		
Conference Program USB Drive	TBD	N/A			
Cyber Center	\$10,000	\$5,000 Limit three sponsors			
Name Badge tanyards	\$10,000	iv/ii	SPONSORED BY <b>Minitab</b>		
ASA Continuing Education (CE) Program	\$10,000	\$3,000 Limit four sponsors			
Student Mixer	\$7,500	11/11	SPONSORED BY <b>Pfizer, Inc.</b>		
- Wifi	\$10,000	11/0	SPONSORED BY Revolution Analytics		
Longtime Member Reception	\$5,000	\$2,500 Limit two sponsors			
Attendee Coffee Break	\$15,000	\$7,500 Limit two sponsors			
Dance Party and Lounge	\$10,000	\$5,000 Limit two sponsors			
Attendee Popcorn Break	\$9,000	\$3,000 Limit three sponsors			
Opening Mixer	\$10,000	\$5,000 Limit three sponsors	SPONSORED BY Eli Lilly & Co.		
Restaurant and City Map	\$7,500	\$3,000 Limit three sponsors	CO-SPONSORED BY Abbott 2 cosponsorships left		
Conference Bag Inserts	N/A	\$2,000 Limit 12 sponsors	8 cosponsorships left		
Tech Session Room Slide	N/A	\$2,000/day Limit 5 sponsors per da	γ		
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# ANNOUNCING AN Exciting New Opportunity

Our longtime JSM supporters can join us at the inaugural **Conference on Statistical Practice,** February 16-18, 2012, in Orlando, Florida. The conference will be a great place to meet a targeted group of applied statisticians in a comfortable, intimate environment.

### **EXHIBIT**

- A six-foot draped table
- Two chairs
- Exhibitor listing on the conference website
- Three exhibitor badges

### 2012 Exhibitor Fees

One six-foot table \$1,000 Additional six-foot tables \$250 each

One-page flyer in the

attendee packet \$750

Supporting Sponsor - \$2,500 combined investment

### **RECRUIT**

General Virtual Employer Registration: \$500/ASA Corporate Member, \$750/Nonmember

Employer Registration with a Hospitality Suite: \$1,000/ASA Corporate Member, \$1,500/Nonmember

### **SPONSOR**

Principal Sponsor - \$7,500 combined investment

Listing in the February issue of the ASA's membership magazine, *Amstat News*, reaching more than 18,000 members

Exhibit signage indicating your sponsor status

Onsite signage featuring all sponsoring companies

Acknowledgement on the conference website, including a link to your company website

Visit www.amstat.org/csp or contact Amy Farris at amy@amstat.org or (703) 684-1221 for detailed information about any of these opportunities.



### **American Statistical Association**

732 North Washington Street Alexandria, VA 22314-1943 USA Non-Profit Org. U.S. Postage PAID Alexandria, Virginia Permit No. 361



### **JSM 2012 SPONSORS**

### **Platinum**





# Important Deadlines

### February 24, 2012

For name/logo to appear in the Registration Book

### April 13, 2012

For name/logo to appear in the Program Book

### June 1, 2012

For name/logo to appear on special onsite signage

### Gold











Become a JSM Sponsor and show more than 5,000 attendees and exhibitors your support for the statistical community! For more information, email sponsor@amstat.org.