

# DEVELOPING STATISTICAL LEADERSHIP

A Perspective on What It Takes to Influence and Lead in the  
Pharmaceutical Industry

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September 14, 2018

# OUTLINE

Start with a Definition

Some Stories and Learning

- An Early Experience of Influence
- The Statistician's Unique Perspective
- Exercising Business Judgment

Ingredients for Statistical Leadership

Summary Thoughts

# LEADERSHIP

The ability to consistently deliver value to an organization or cause by inspiring people to take a specific direction when they truly have the freedom or choice to do otherwise.

# AN EARLY EXPERIENCE OF INFLUENCE

## Dry Product/Tablet Development

Issues with Variability ... and Some  
“Simple” Solutions

Data + Problem Solving + Communication  
= Influence

Impact: Ability to focus resources, solve  
the problem and meet the timeline

1<sup>st</sup> learning:

What’s easy for statisticians may not be as  
easy for their colleagues in other functions.

# THE STATISTICIAN'S PERSPECTIVE

## Large Molecule Development

Experimental Strategy and Data Analysis  
in a Cross-Functional Setting

Problem solver, mediator, statistical  
leader, scientific advisor

Impact: Resolve problems, increase cycle  
time and improve quality

2<sup>nd</sup> learning:

Statisticians have a perspective unlike anyone  
in their teams and can use it to add value in a  
unique way.

# EXERCISING BUSINESS JUDGMENT

## Product Monitoring in Manufacturing

The Cost of Deviations and the Unintended Consequences of a 483

Finding the Pain: Ownership Thinking, Customer Focus

Impact: Significantly reducing deviation backlog; freeing up resources to focus on improvement and throughput

3<sup>rd</sup> Learning:

Statisticians can combine technical skills with big picture thinking to deliver significant business value to the organization.

# INGREDIENTS FOR LEADERSHIP

## One Formula

### Statistical Skills

Technical competence, problem solving, objectivity, collaboration

### Basic Skills

Communication, trust, integrity

### Learned Skills

Drug development, science, regulatory, competitive landscape

### Hidden Skills

Confidence in ideas, decision-making, business judgment

## SUMMARY

When it comes to leaders, statisticians have the potential to be among the best.

To become strong leaders, statisticians must make a personal investment in their own leadership development.

Their managers, supervisors, and mentors need to play a significant role as well.